



STEP 6 – BUILDING A PART NUMBER AND LIST PRICE

Complete the worksheet below by inserting the Item Codes and the Price from each section. Total these costs to determine the List Price Total.

DESCRIPTION	Option Code or Part #	Step 1 List Price	Step 2 List Price	Step 3 List Price	Step 4 List Price	Step 5 List Price	Step 6 List Price Total
Step 1 Base Product							
Step 2 Wattage/Volt/Power Factor							
Step 3 Guard/Reflector							
Step 4 Globes							
Step 5 Adder Options							
Wall Mount Extension							
Retrofit Option							
Lamp Item							
TOTAL FIXTURE LIST PRICE:							

Examples

*Blue Ceiling Mount Incandescent Fixture, with Guard and DEEP Blue Reflector with Blue Heat-Treated Glass Globe, part number would consist of:
Step 1 (6805ICF); Step 2 (01); Step 3 (15); Step 4 (15)*

*Green Wall Mount Fluorescent Fixture with Guard, 26Watt 277V, High Power Factor, Green Reflector and Clear Glass Globe would consist of:
Step 1 (6806FWF); Step 2 (22); Step 3 (06); Step 4 (09)
 plus, **Step 5-Additional Options** would be applicable – **68WME06 Wall Mount Extension Bracket** required for a Wall Mount Fixture with a Reflector.*